

AGENDA

- I. Call to Order
- II. Ascertain Quorum
- III. Member Appreciation
- IV. Minutes of 2018 Meeting
- V. Treasurer's Report
- VI. Supervisory Committee

- VII. Old Business
- VIII. New Business
- IX. Board Organization
- X. Call of Adjournment
- XI. Refreshments

2018 OFFICIALS

BOARD OF DIRECTORS

Chairperson of the Board
Vice-Chairman
Treasurer
Secretary
Director

Diane Guidry
Bertil Long
Kelvin Sumic
Kristina Makoff
Jana Ortiz-Misiaszek

SUPERVISORY COMMITTEE

Chairperson
Member
Member

Mary-Ann Calamayan
Sheila-Mary Villena
Rhonda Sanborn

EXECUTIVE TEAM

President/CEO
Vice President of Operations & Dev.

Laura Aguirre
Mary Ann Otake

KAMUELA BRANCH

Branch Supervisor
Empowerment Services Specialist
Lending & Dev. Supervisor
Loan Officer
Member Service Rep.
Member Service Rep.
Member Service Rep.
Member Service Rep.
Member Service Rep.
Member Service Rep.
Member Service Rep.

Lavina Hanohano
Sharon Low
Nicole Soo
Darlene Joaquin
Jasmine Juan-Leong
Keani Lapinid-Franco
Ashlynn Pedro
Alyssa Waldman
Kiana Juan-Leong
Melissa Millet
Jennifer Bala

HILO BRANCH

Branch Supervisor
Accountant
Financial Service Rep.
Member Service Supervisor
Member Service Rep.
Member Service Rep.
Member Service Rep.

Terry Toyomura
Doring Aiaj
Monique Demello
Nani Alameida
Joylyn Agub
Shaylyn Rabisa
Nashae Slonaker

COMMUNITY RESOURCE CENTERS

Innovation & Outreach Manager
Empowerment Services Rep.
Empowerment Services Coord.
Empowerment Services Lead

Carrie Fernandez
Oleksandra Quezon
Tracy Branco
Chelsea Jitchaku

HILO BRANCH

Hilo Shopping Center
1221 Kilauea Avenue, Suite 160
Hilo, Hawaii 96720

Phone: 808.933.7349
Fax: 808.933.1401

Mon-Thur: 9am-4pm
Fri: 9am-6pm

KAMUELA BRANCH

Parker Ranch Shopping Center
67-1187 Mamalahoa Highway
Kamuela, Hawaii 96743

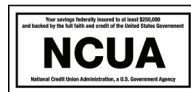
Phone: 808.885.7349
Fax: 808.885.2098

Mon-Thur: 8:30am-4pm
Fri: 9am-6pm
Sat: 8:30am-12:30pm

EMAIL:

info@hawaiifirstfcu.com

hawaiifirstfcu.com



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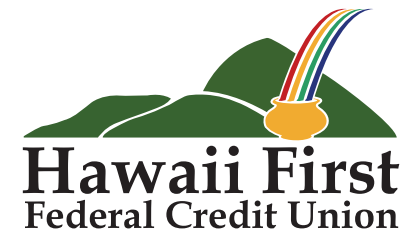


63rd Annual Membership Meeting

Friday, March 1, 2019

Hawaii First Community
Resource Center (Hilo)

4pm-5pm



Aloha Fellow Members,

I would like to welcome you to Hawaii First's 63rd Annual Membership Meeting! Looking back on the past year, we are excited to share that while our community faced a variety of challenges, we worked together and found creative solutions for those challenges. Along the way, your financial cooperative saw continued growth in membership and capital in 2018, an accomplishment that would not be possible without your loyalty and support! And for that, we thank you!

2018 marked the 10th anniversary of the opening of HFFCU's first Community Resource Center. As a natural extension of our commitment to "Empowering our community by serving Hawaii first," the CRC has allowed us to provide convenient financial education that can help our neighbors build a stronger future for themselves and their families.

While it started with our CRC, this willingness to "come to you" has also allowed us to make a positive impact that reaches far beyond our branch locations. Throughout the year, we had the opportunity to partner with area employers to provide on-site financial workshops for their employees. Then, in what may be one of the most uniquely Hawaiian outreaches in our history, our team also hosted mobile pop-up sites to help community members navigate the logistical challenges presented by the mid-year lava flow.

As we spent time in the community, we focused our efforts on offering two programs that could benefit our area in different ways. First, we launched Hawaii First's Pathways program. By offering one-on-one financial coaching free of charge, we have been able to empower people in our community to build a more stable financial foundation. Because we believe so strongly in this program, we decided to expand beyond our branches by hosting coaching sessions in various locations across the island.

While taking our Pathways program to multiple communities, we also sponsored our annual Save First program in six area schools. With 320 students participating, the 2018 Save First campaign helped these schools save more than \$17,000. Since 2012, Save First has helped schools save roughly \$84,000, and Hawaii First has contributed over \$16,000 in financial incentives. This innovative program was created to ensure our keiki have a brighter future, and we are proud to report we are accomplishing that goal.

As we continue to grow and find new ways to serve our members, we are excited to bring you an even wider array of tools and solutions. We plan to make many of these resources available on the Hawaii First website, so I encourage you to visit the site and explore the tools regularly throughout the year. Of course, you can keep up with the latest credit union news by way of our Facebook, Instagram and Twitter accounts as well.

I certainly don't want to miss an opportunity to remind you that the success of your credit union relies on the help of volunteers who generously give their time and talents to ensure Hawaii First operates smoothly. On behalf of the entire Hawaii First team, I would like to say "Mahalo" to our directors and committee members. Your dedication and commitment are a shining example of what it means to be "people helping people."

Yours truly,

Diane Guidry

Chairperson, Board of Directors

BALANCE SHEET

Assets	2017	2018
Loans	26,797,165	24,429,852
Loan Loss Allow	618,776	533,579
Net Loans	26,178,389	23,896,273
Investments	5,230,000	8,249,185
Cash	5,499,615	4,306,432
Other Assets	1,949,658	1,970,710
Fixed Assets	186,516	198,079
TOTAL ASSETS	\$39,044,178	\$38,620,679

Liabilities

Accounts/Other Pay	1,074,947	847,380
Dividends Payable	0	0
TOTAL LIABILITIES	\$1,074,947	\$847,380

Member Shares and Capital

Shares	33,461,635	32,862,310
Regular Reserves	2,131,654	2,131,654
Secondary Capital	0	0
Undivided Earnings	1,647,434	2,375,943
Net Income	728,508	403,393
TOTAL LIABILITIES & CAPITAL	\$39,044,178	\$38,620,679

Income

Interest on Loans	2,647,179	2,257,343
Income on Investments	43,134	138,140
Other Income	952,317	936,177
TOTAL INCOME	\$3,642,631	\$3,331,660

Expenses

Comp/Benefits	1,508,278	1,577,344
Travel/Conf	20,131	14,171
Association Dues	57,525	54,668
Office Occ/Operation	387,120	400,456
Education/Promo	70,005	57,820
Provision Losses	47,938	48,759
Misc. Expenses	708,357	659,383
TOTAL EXPENSES	\$2,799,353	\$2,812,601

Income Before Dividends	843,277	519,058
Dividends	114,769	115,665
NET INCOME	\$728,508	\$403,393

TREASURER'S REPORT

Aloha Members,

On behalf of the Board of Directors, I would like to comment on the financial condition of the credit union. Operating results for 2018 show a net income of \$403,393 and net worth remains well capitalized at 12.72% as of December 2018.

The loan-to-share ratio as of year-end was 74.32% and loan-to-asset ratio was 63.24%. This loan portfolio is a mix of short-term construction loans for homeowners, credit builder loans for first-time borrowers and credit repair loans for those with adverse credit history. The added value to these highly requested loan programs is that we provide one-on-one financial coaching support through our recently enhanced program called Pathways. This program offers guidance from certified financial coaches to work with individuals and families to better manage their credit and debt appropriately.

This business motto of providing support to help build and improve credit sparks an organic growth within the credit union that all starts with the relationships and trust that is built between the member and the financial coach. Financial coaches are based out of our Community Resource Centers (CRC) where we will continue to offer empowerment services free to our communities with 100% support from Hawaii First. As always, we remain committed to helping members to achieve a better way of life.

Respectfully submitted,

Kelvin Sumic

Treasurer

SUPERVISORY COMMITTEE REPORT

Your Supervisory Committee is responsible for the internal audit and verification of accounts. As required by the National Credit Union Administration Rules and Regulations, and as recommended by the Supervisory Committee, a third party independent auditor, CU Pacific Audit Solutions, LLC, has been contracted to conduct the annual audit for 2018. The final audit report has been reviewed in the February board meeting and results show that Hawaii First FCU is a sound financial institution with no critical findings. Records and accounts are deemed to be in accordance with the Credit Union by-laws and policies set forth by the Board of Directors.

Sincerely,

Mary-Ann Calamayan

Chairperson

STATISTICAL INFORMATION

Number of Members	8,233
Number of Potential Members	17,247
Amount of Loans Made This Year	\$16,884,191